

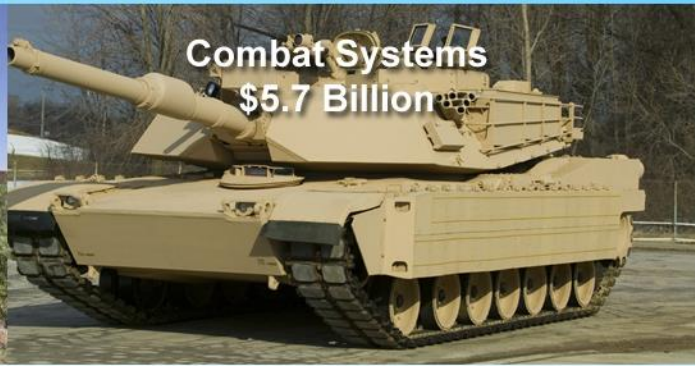


Gulfstream[®]
A GENERAL DYNAMICS COMPANY

Information Systems
\$9.2 Billion



Combat Systems
\$5.7 Billion



Marine Systems
\$7.3 Billion



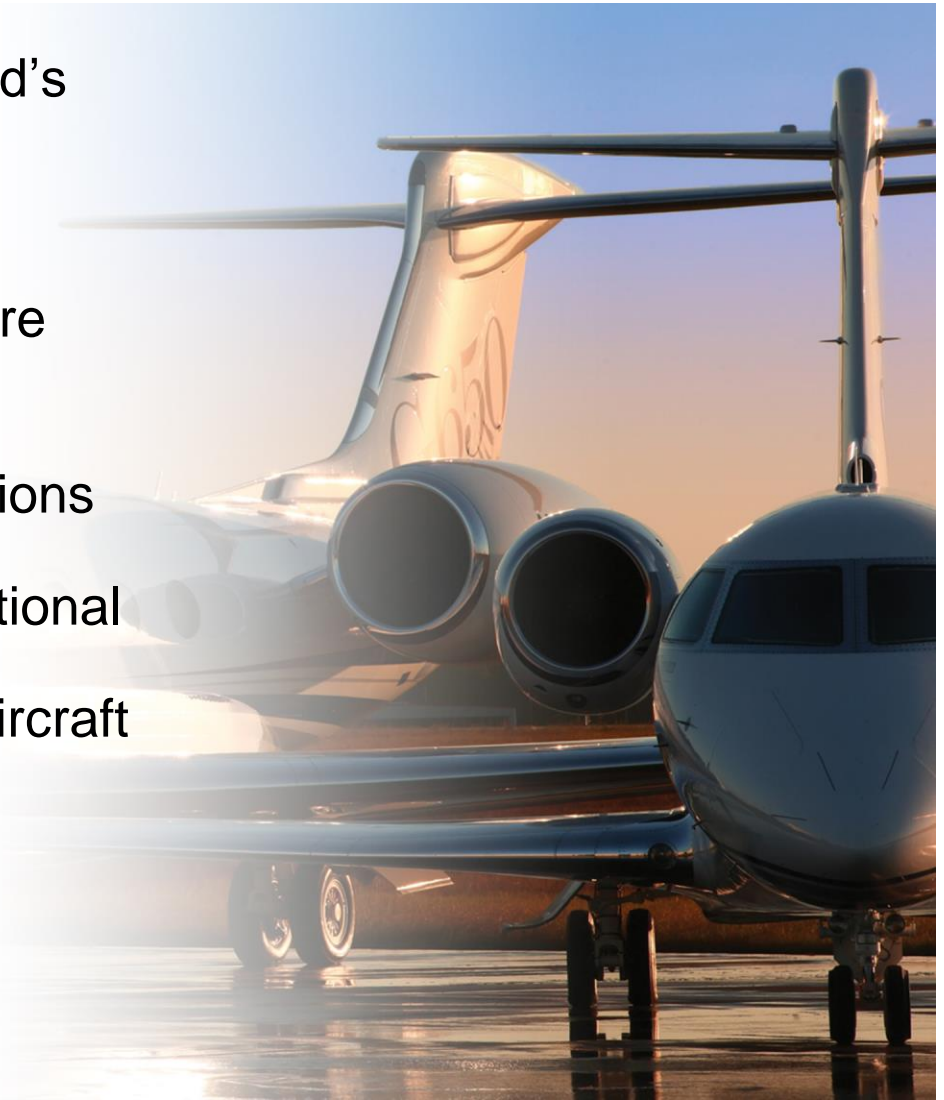
Aerospace
\$8.7 Billion



GENERAL DYNAMICS

Gulfstream Aerospace Corporation

- Leading manufacturer of the world's most advanced business aircraft
- Meeting the needs of the world's most demanding travelers for more than 55 years
- Customers are primarily corporations
- Competitors are primarily international
- Operators use their Gulfstream aircraft primarily as business tools
 - Safety
 - Security
 - Operational flexibility
 - Productivity



Gulfstream

The Gulfstream Product Line

G650ER



7,500 nm at M0.85

G650



7,000 nm at M0.85

G600



6,200 nm at M0.85

G500



5,000 nm at M0.85

G550



6,750 nm at M0.80

G450



4,350 nm at M0.80

G280



3,600 nm at M0.80

G150



3,000 nm at M0.75

Gulfstream

Gulfstream's Beginning in Savannah, GA

- Gulfstream facility built in Savannah in 1967
 - GII and subsequent large-cabin aircraft built in Savannah
- Savannah remains:
 - Gulfstream's worldwide headquarters
 - Site for initial phase manufacturing of all large-cabin aircraft



Savannah Facility - 1967

Gulfstream

Gulfstream Today

- More than 16,500 people employed
 - 12 major locations on 4 continents
- More than 2,400 Gulfstream jets in service around the world
- Six business jets in production
 - Mid Cabin: G150 and G280
 - Large Cabin: G450, G550, G650 and G650ER
- Two aircraft in development
 - G500 and G600
 - Enter service in 2018 / 2019
- Largest product support organization



Gulfstream

Gulfstream Manufacturing Facilities



LONG BEACH CA
Completions
335,000 ft.² (31,123m²)



APPLETON, WI
Completions
275,200 ft.² (25,567m²)



SAVANNAH, GA
Corporate Headquarters
Engineering, Major Assembly
and Completions
3,181,074 ft.² (295,531 m²)



DALLAS, TX
Completions
403,561 ft.² (37,492m²)



MEXICALI, MX
Sub-Assembly Support
and Spares
335,000 ft.² (31,123m²)



BRUNSWICK, GA
Completions
110,000 ft.² (10,226 m²)



More than 16,500 employees worldwide with over
10,500 working in Savannah

Gulfstream

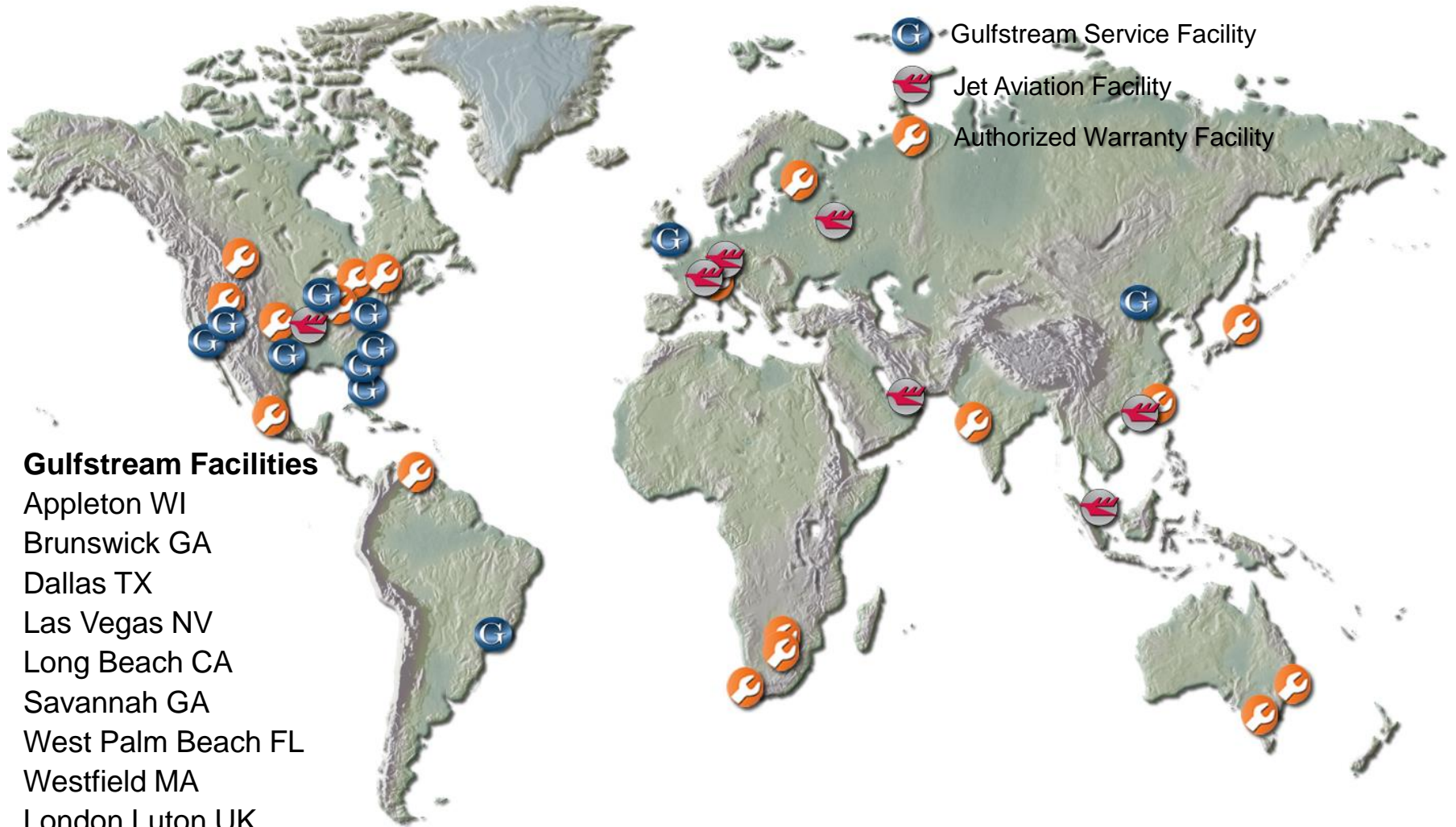
Gulfstream Service and Support Solutions

- 11 company-owned service centers
- Worldwide support network
- More than \$1.6B parts located worldwide
- 24-hour technical support
- More than 4,500 employees
- Field and Airborne Support Teams (FAST)
- Top-rated Product Support Network



Gulfstream

Worldwide Service Network



Gulfstream Facilities

- Appleton WI
- Brunswick GA
- Dallas TX
- Las Vegas NV
- Long Beach CA
- Savannah GA
- West Palm Beach FL
- Westfield MA
- London Luton UK
- Sorocaba Brazil
- Beijing China

Continued Growth

- 2006 and 2010 facility expansions
 - Nearly \$1B investment in Savannah
 - More than 5,000 new jobs
- Expansion included:
 - New manufacturing facilities for the G650/ER, G500 and G600
 - Research and Development Center Campus expansion
 - New flight test center
 - Larger service center
- New facilities are LEED certified
- Veterans comprise nearly 30 percent of Gulfstream's domestic workforce



Gulfstream

Continued Growth

- 2011 Westfield, Mass.
 - Expansion
- 2011 Luton, England
 - Expansion
- 2012 Sorocaba, Brazil
 - New Facility
- 2012 Beijing, China
 - New Facility
- 2014 Brunswick, GA
 - Expansion

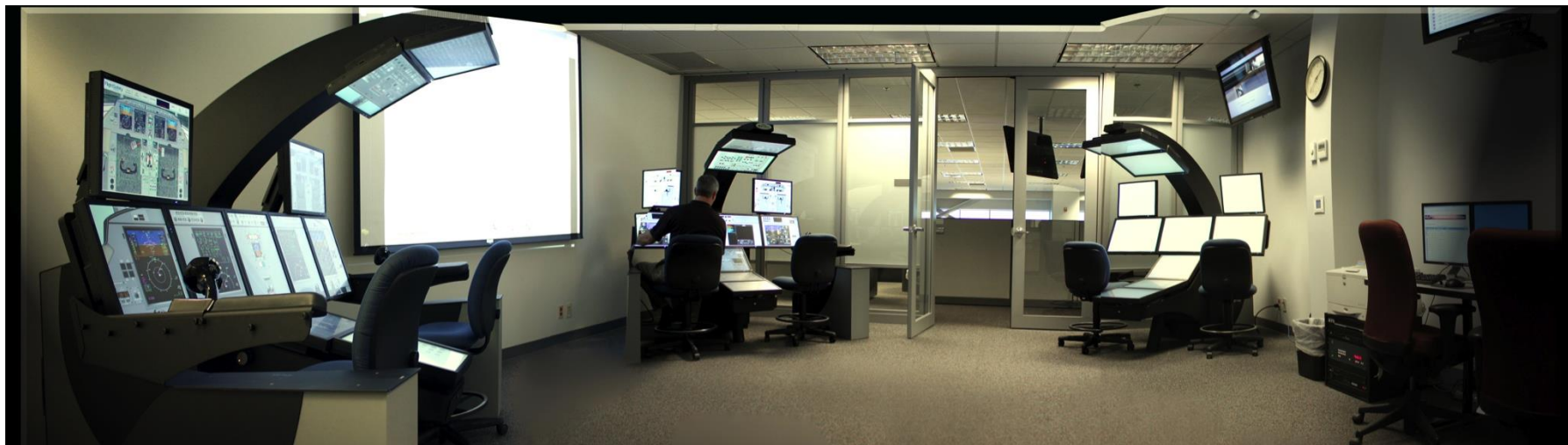


16,500+ Gulfstream Jobs Worldwide

Gulfstream

Workforce Development

- Comprehensive Approach
- Key Partners:
 - QuickStart
 - Technical Colleges
 - Universities
 - State Dept. of Economic Development
 - Elementary, Middle & High Schools
 - Other Companies



Gulfstream

Student Leadership Program (SLP)



- Program goals
 - Equip students with tangible skills to explore options beyond classroom (Competencies for the twenty-first century)
 - Encouraging higher grades, lifelong learning, and a focus on personal development
 - Develop leadership skills of students to use in peer, informal and formal leadership roles within their school and/or community
- A community program
 - 40 local businesses involved
 - 115 business representatives as community advisors (mentors to students)
 - Gift-in-kind donations (food, transportation, prizes, venues, etc.)
- Results – 96% student retention (Currently over 700 students in Savannah, Brunswick and Appleton)



General Aviation's Economic Contribution

General Aviation's Total Economic Contribution in the US*

- Total economic contribution > \$219 billion
- Employment > 1.1 million
- Sales (US and International) > \$24.5 billion
- Business jet deliveries
 - North America 52.2%
 - Europe 19.5%
 - Asia Pacific 10.9%
 - Latin America 9.4%
 - Middle East & Africa 7.9%



General Aviation Is A Vital Part Of The U.S. Economy

* Source: General Aviation Manufacturers Association, 2014 Statistical Databook and Industry Outlook

Challenges Facing Business Aviation

- Political rhetoric about the use of corporate aircraft
- Export-Import Bank reauthorization
- Aircraft depreciation schedules
- FAA reauthorization
 - Certification services
 - User fees
 - ATC modernization



Questions?